# CSCL / UASC/ YMUK / CMA CGM / PIL VESSEL SHARING AND SLOT EXCHANGE AGREEMENT Asia and US / Canada West Coast Services

FMC Agreement No.: 012233-001

Expiration Date: In accordance with Article 9 hereof

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# CSCL / UASC / YMUK /CMA CGM / PIL VESSEL SHARING AND SLOT EXCHANGE AGREEMENT

#### Asia and US /Canada West Coast Services

WHEREAS, CSCL (as defined below), and UASC (as defined below) and YMUK (as defined below) have entered into this Agreement to establish a weekly liner shipping service in the Trade (as defined below) named the AAS2/AWS1 service; are parties to that certain CSCL/UASC Vessel Sharing and Slot Exchange Agreement Asia and US/Canada West Coast Services, filed with the U.S. Federal Maritime Commission ("FMC") and having FMC Agreement No. 012198, pursuant to which CSCL and UASC have established the ANW1/AWN1 and AAS2/AWS1 services;

WHEREAS, YMUK (as defined below) independently operates various liner shipping services under its own trade name in various trades throughout the world;

WHEREAS, CSCL AND YMUK are parties to that certain CSCL/YMUK Slot Exchange Agreement, filled with the FMC and having FMC Agreement No. 012221, pursuant to which CSCL provides space to YMUK on the AAC service currently operated by CSCL, and in exchange, YMUK provides space to CSCL on the PSW4 service currently operated by YMUK.

WHEREAS, (i) CSCL and UASC desire to include vessels operated by YMUK in the AAS2/AWS1 service, (ii) CSCL and YMUK desire to cooperate with respect to the AAC service currently operated by CSCL, and (iii) the parties desire to exchange slots on the services established pursuant to this Agreement as well as certain other services independently operated by the parties.

WHEREAS, to accomplish these objectives, (i) CSCL and UASC are amending FMC

CSCL/UASC/YMUK/CMA CGM/PIL VESSEL SHARING AND SLOT EXCHANGE AGREEMENT - Asia and US/Canada West Coast Services FMC AGREEMENT No.: 012233-001 Original Revised Page Number: 1 Agreement No. 012198 to remove the AAS2/AWS1 service from that agreement, (ii) CSCL WHEREAS, CSCL, UASC and CMA CGM have entered into that certain Vessel Sharing and Slot Exchange Agreement filed with the U.S. Federal Maritime Commission ("FMC") and having FMC Agreement No. 012299, pursuant to which they have established a weekly liner shipping pendulum service named the PNW Loop 5/USEC/US Gulf Loop 1 service, a portion of which (the PNW Loop 5 service) is operated in the Trade; WHEREAS, PIL (as defined below) independently operates various liner shipping services under its own trade name in various trades throughout the world; WHEREAS, the Parties wish to (i) cooperate on the weekly service named AAS2/AWS1/PSW Loop 3 service established pursuant to this Agreement, and to independently offer the services to their respective customers under their individual trade names, and (ii) to exchange slots on the vessels operating in the AAS2/AWS1/ PSW Loop 3 service with slots controlled by the Parties on vessels operating in the PNW

Loop 5 service and the other services described in Article 5.5 below.

and YMUK are terminating FMC Agreement No. 012221 in its entirety, and (iii) CSCL, UASC and YMUK are entering into this Agreement to continue the weekly AAS2/AWS1, to continue the slot exchange between CSCL and YMUK, and to agree to further slot exchanges among them.

WHEREAS, CSCL, UASC and YMUK wish to establish weekly services in the trades covered by this Agreement, and to independently offer the services to their respective customers under their individual trade names, and the parties further wish to exchange slots on the vessels operating in the services established pursuant to this Agreement for slots on vessels operating in certain other existing services;

THEREFORE, in consideration of the premises, and the mutual covenants, terms and conditions set forth herein, the <u>Pparties</u> hereto agree as follows:

#### ARTICLE 1: FULL NAME OF THE AGREEMENT

The full name of this Agreement is the CSCL / UASC / YMUK /CMA CGM / PIL VESSEL SHARING AND SLOT EXCHANGE AGREEMENT – Asia and US/Canada West Coast Services (hereinafter referred to as the "Agreement").

#### ARTICLE 2: PARTIES TO THE AGREEMENT

The parties to this Agreement (each a "Party," and collectively, the "Parties") are:

(a) China Shipping Container Lines Co., Ltd.

Room A-538, International Trade Center China (Shanghai) Pilot Free Trade Zone,

No. 188 Ye Sheng Road, <del>Yangshan Free Trade Port Area Pilot Free Trade Zone,</del> Shanghai 201306, P. R. China

and

China Shipping Container Lines (Hong Kong) Co., Ltd.

59/F, One Island East33/F, Tower 2, Kowloon Commerce Centre,

18 Westlands Road 51 Kwai Cheong Road, New Territories

Island East, Hong Kong

China Shipping Container Lines Co., Ltd. and China Shipping Container Lines (Hong Kong) Co., Ltd. shall be treated as a single party hereunder and shall be referred to collectively as "CSCL".

China Shipping Container Lines Co., Ltd. and China Shipping Container Lines (Hong Kong) Co., Ltd. shall be jointly and severally responsible for the performance of each of their obligations under this Agreement and for any and all damages arising out of or resulting from any breach of this Agreement by either of them.

(b) UNITED ARAB SHIPPING COMPANY (S.A.G.)

UASC Building, PO Box-555863636,

Al Garhoud Road, Dubai, UAE Safat 13037

Kuwait

Referred to as "UASC".

(c) YANG MING (UK), LTD.

2nd Floor, 210 South Street,Romford, Essex, RM1 1TG, U.K.

Referred to as "YMUK".

(d) CMA CGM S.A.

4, Quai d'Arenc

13235 Marseille Cedex 02, France

Referred to as "CMA CGM".

(e) Pacific International Lines (Pte) Ltd.

140 Cecil Street #03-00,

PIL Building

Singapore 069540

Referred to as "PIL".

### ARTICLE 3: UNDERTAKING AND PURPOSE

[a] The purpose of this Agreement is to develop and improve the liner shipping services independently operated by CSCL, UASC, YMUK, CMA CGM and YMUK PIL.

The Parties will accomplish this purpose by (i) establishing cooperating on a weekly liner shipping services named AAS2/AWS1/PSW Loop 3 Service (the "Loop 3 Service")

utilizing vessels contributed, and independently operated, by each of the Parties hereto, and (ii) exchanging slots <u>controlled by the Parties</u> on vessels operating in the <u>Loop 3 sServices</u> established pursuant to this Agreement, <u>with slots on vessels operating in other existing services</u>. <u>the PNW Loop 5 service established pursuant to FMC Agreement No.012299</u>, and the other services described in Article 5.5 below.

(b) Although the Parties will—may discuss and cooperate to determine, the most appropriate vessel size and characteristics, sailing schedule and port rotation, and frequency of port calls for the Loop 3 Service, services established under this Agreement, they shall each independently offer the Loop 3 Serviceservices to their respective customers under their individual trade names, and shall not otherwise share in the revenues or expenses associated with the services Loop 3 Service, and shall not exchange or otherwise disclose information regarding such revenues or expenses. The Parties shall share space on the vessels employed in the Services (as defined in Article 5.1), according to the terms of this Agreement. The Parties shall exchange slots on vessels operated in the Services with slots on vessels operated in other existing services. In addition, each Party may charter to each other Party slots on its vessels employed in the trades covered by this Agreement.

#### ARTICLE 4: GEOGRAPHIC SCOPE OF THE AGREEMENT

The geographic scope of this Agreement (hereafter, the "Trade") shall cover the trades between (i) ports on the West Coast of the United States and Canada, and U.S. and Canadian inland and coastal points served via such ports on the one hand, and (ii) ports in China, Taiwan, and South Korea and inland and coastal points served via such ports on the other hand. There shall be no geographic restrictions on the origin or destination of cargo carried on vessels employed in the Loop 3 Services (as defined in Article 5.1) established pursuant to this Agreement. In other words, such cargo may originate from or be destined for ports or points outside the geographic scope of this Agreement.

The inclusion of non-U.S. trades in this Agreement shall not bring such non-U.S. trades under the jurisdiction of the U.S. Federal Maritime Commission or entitle the Parties hereto to immunity from the U.S. antitrust laws with respect to such non-U.S. trades.

# ARTICLE 5: AGREEMENT AUTHORITY

# 5.1 The AAS2/AWS1/PSW Loop 3 Services

The Parties shall jointly establish 3-cooperate on the Loop 3 Service, a weekly liner shipping services (each a "Service" and, collectively, the "Services") in the Trade. Each—The Loop 3 Service shall deploy six (6) vessels on 42-day round trip voyages, calling in principle on a fixed day and weekly basis in such ports within the Trade as the Parties may mutually agree from time to time. The initial port rotation shall be:

**AAS2/AWS1** service: Xiamen – Ningbo — Shanghai <u>– Ningbo — Pusan</u>– Los Angeles – Oakland <u>–\*Vostochny – Shanghai Xiamen</u>

\*Vostochny is only for bunkering.

AAC service: Qingdao- Lianyungang Shanghai - Ningbo - Pusan - Los Angeles - Oakland - \*Vostochny - Qingdao

\*Vostochny is only for bunkering.

**PSW2** service: Hong Kong Yantian - Kaohsiung - Keelung - Los Angeles - Oakland Pusan - Kwangyang - Keelung - Kaohsiung - Hong Kong.

Subject to prior mutual agreement in writing, the Parties may change this port rotation and / or these service names the name of the Loop 3 Service as they may deem necessary or desirable from time to time. Changes to the port rotation and service names shall not require an amendment to this Agreement.

In addition, the Parties may, from time to time, consult and mutually agree upon various other aspects of the <u>Loop 3</u> Service, including sailing schedules, service frequency, <u>and-ports</u> (within the Trade) to be served, <u>transit times</u>, <u>adjustment of the speed of vessels (including slow steaming of vessels)</u>, and all other matters related to the scheduling and coordination of vessels.

#### 5.2 Vessels Provision

The Parties will initially deploy six (6) vessels in the AAS2/AWS1 Service, one (1) of which shall be contributed by CSCL, two (2) of which shall be contributed by UASC, and three (3) of which shall be contributed by YMUK.

--- CSCL and YMUK independently and respectively deploy and operate all vessels in

the AAC service and the PSW2 service currently. From around May 19<sup>th</sup> 2014, the Parties will deploy six (6) vessels in the AAC Service, five (5) of which shall be contributed by CSCL, one (1) of which contributed by YMUK shall be chartered from CSCL subject to Charter Party. For the avoidance of doubt, CSCL will deploy all the six (6) vessels in AAC service, provided the Charter Party between CSCL and YMUK cannot be concluded before December 31<sup>th</sup>, 2013.

The Parties will initially deploy six (6) vessels in the Loop 3 Service, three (3) of which shall be contributed by UASC, one (1) of which shall be contributed by CMA CGM, one (1) of which shall be contributed by YMUK, and one (1) of which shall be provided either by PIL (if it reaches a timely charter agreement with CSCL for the vessel) or by CSCL. The vessel to be contributed by PIL shall be chartered by CSCL to PIL subject to a charter party to be mutually agreed upon by CSCL and PIL. For the avoidance of doubt, if CSCL and PIL reach agreement on the terms of the charter party before January 1, 2015, the vessel shall be contributed by PIL, and PIL shall receive the entire basic slot allocation associated with the contribution of that vessel. If CSCL and PIL fail to reach agreement on the terms of the charter party before January 1, 2015, the vessel shall be contributed by CSCL, CSCL shall receive the entire basic slot allocation associated with the contribution of that vessel, and PIL will be deemed to have withdrawn from this Agreement as of January 1, 2015.

The vessels deployed in the AAS2/AWS1 Service, PSW2 Service and AAC-Loop 3 Service are hereafter referred to individually as a "Vessel" and, collectively, as the "Vessels."

For purposes of this Agreement, all Vessels contributed by CSCL and UASC on AAS2/AWS1 Service shall be deemed to have an "Agreed Declared Capacity" of 3800

TEUs at an average of 10 gwt per TEU and all Vessels contributed by YMUK on AAS2/AWS1 Service shall be deemed to have an "Agreed Declared Capacity" of 3700 TEUs at an average of 10 gwt per TEU. If a Party deploys a Vessel with an actual capacity (at 10 gwt average) that is more or less than the Agreed Declared Capacity, the shortfall or additional capacity shall be taken from, or added to, the capacity allocation of the Party deploying such Vessel so that each of the other Parties receives its full allocation (but not more than its full allocation) of the Agreed Declared Capacity of the Vessel.

Notwithstanding the foregoing, it is agreed that from around May 19th 2014, the Parties shall deploy six (6) vessels in the AAS2/AWS1 service, three (3) of which shall be contributed by UASC, two (2) of which shall be contributed by CSCL, and one (1) of which contributed by YMUK shall be chartered from CSCL subject to Charter Party. For the avoidance of doubt, CSCL and UASC will deploy three (3) vessels respectively in AAS2/AWS1 service, provided the Charter Party between CSCL and YMUK cannot

The Parties shall each deploy Vessels in the Loop 3 Service with nominal capacity ranging from 8,000 TEUs to 10,000TEUs. The agreed declared capacity of the Vessels deployed on the Loop 3 Service shall range from 7,800TEUs to 8,200TEUs at an average of 10 gwt per TEU and shall be established by mutual agreement of the Parties. Without further amendment hereto, the Parties are authorized to operate up to fifteen (15) vessels in the Loop 3 Service, each with a nominal capacity up to 16,000 TEUs.

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be concluded before December 31th, 2013. The Parties shall each deploy Vessels in the

AAS2/AWS1 Service and AAC Service with nominal capacity ranging from 8000 TEUs to

10,000TEUs. The Agreed Declared Capacity of these vessels deployed on AAS2/AWS1

Service and AAC Service shall range from 7,800TEUs to 10,000TEUs at an average of

10 gwt per TEU. Without further amendment hereto, the Parties are authorized to

operate up to fifteen (15) vessels in the Services, each with an Agreed Declared

Capacity up to 14,000TEUs.

In addition, the Parties may, from time to time, consult and mutually agree

upon various other aspects of the Vessel provision, including type and size of Vessels

to be deployed, the addition or withdrawal of vessels from the Loop 3 Services, and the

terms and conditions of any such addition or withdrawal. The Parties may also

consult and mutually agree upon the number, type and capacity of Vessels to be

operated by each of them in the Loop 3 Services, the allocation of space on Vessels

deployed in the Loop 3 Services, and the terms upon which each may charter

additional slots to the other on Vessels deployed in the Loop 3 Services.

Nothing herein shall be construed as limiting the rights of any Party to introduce

additional capacity in the U.S. foreign-trades covered by this Agreement or from

otherwise providing transportation in such trades on vessels other than those utilized

under this Agreement.

5.3 Vessel Substitution / Phasing-in / out

The Parties shall discuss and mutually agree upon the timing, location and other

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aspects of phasing-in and phasing-out of the Vessels to be deployed in the <u>Loop 3</u> Services.

The Parties may also discuss and agree upon the conditions upon which a Party may substitute a vessel for a Vessel deployed in a-the Loop 3 Service, provided that (i) any substitute Vessel shall satisfy the requirements of Article 5.2 hereof, and (ii) the substitute Vessel shall be phased-in at the same position in the cycle as the Vessel it replaces unless

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otherwise mutually agreed, and (iii) all additional costs including but not limited to

transshipment and feeder expenses due to substitution of a Vessel by a Party shall be for

the account of the Party substituting the Vessel. The Parties may establish other

operational requirements for Vessel substitution as they shall deem appropriate.

Each Party shall operate its own Vessels deployed in the Loop 3 Services, and

shall pay for the fixed and variable costs associated therewith, including, but not limited

to, daily running costs, charter hire, bunkers, port charges, dry docking, repairs and

insurance.

5.4 <u>Vessel Scheduling and Performance</u>

With respect to each Service,  $f\underline{F}$  rom time to time the Parties will agree on sailing

schedules for the Loop 3 Services based on a pro-forma schedule covering the voyage

rotation set out in Article 5.1 hereof in the expected round voyage time of 42 days. Each

Party shall maintain the sailing schedule and shall use maximum efforts to remedy any

failure to comply in accordance with the decisions taken by the Parties. The Parties will

from time to time agree on the financial and other implications of any failure to maintain

the sailing schedule.

5.5 Space-Slot Allocation, Slot Exchange and Slot Chartering

With respect to each Service, uUnless otherwise agreed by the Parties, space on

each of the Vessels deployed in the Loop 3 Services shall be allocated between the

Parties in proportion to the total Agreed Declared Capacity of the Vessels contributed

by each Party to the Loop 3 Services, as outlined in Article 5.2.

Notwithstanding the above, the Parties shall make further structural slots swap and chartering as follows:

In addition to the above, the Parties agree to structural slot exchanges involving slots controlled by the Parties on Vessels operated in the Loop 3 Service, as well as vessels operated in the following other services:

PSW2/PSW Loop 2: YMUK currently operates six (6) vessels in this service

AAC/PSW Loop 4: CSCL currently operates six (6) vessels in this service

The PNW Loop 5 segment of the PNW Loop 5/USEC/US Gulf Loop 1 pendulum service: Only the PNW Loop 5 segment of the PNW Loop 5/USEC/US Gulf Loop 1 pendulum service established pursuant to FMC Agreement 012299 is covered by this Agreement. Seventeen (17) vessels are currently operated in this service. CSCL operates six (6) of these vessels, UASC operates two (2) of these vessels, and CMA CGM operates nine (9) of these vessels.

At the start of the Agreement, the slot exchange arrangements are as follows:

(a) AAS2/AWS1 - AAC slot swap CSCL / YMUK slot exchange:

CSCL shall provide 900 slots (TEU) on AAC/PSW Loop 4 to YMUK, and YMUK shall provide 900 slots (TEU) on PSW 2/PWS Loop 2 to CSCL.

UASC will provide to CSCL from its AAS2/AWS1 allocation 467 TEUs at 10 gwt average or 4670 tons and 43 reefer plugs per round-trip weekly sailing on a

CSCL/UASC/YMUK/CMA CGM/PIL VESSEL SHARING AND SLOT EXCHANGE AGREEMENT Asia and US/Canada West Coast Services FMC AGREEMENT No.: 012233-001 Original Revised Page Number:10 used or not used basis: and in exchange, CSCL will provide to UASC from slots controlled by CSCL on the AAC Service. 467 TEUs at 10 gwt average or 4670 tons and 43 reefer plugs per round-trip weekly sailing on a used or not used basis. (b) AAS2 /AWS1 - PSW2 slot-swap UASC / YMUK slot exchange: UASC shall provide 200 slots (TEU) on AAC/PSW Loop 4 to YMUK, and YMUK shall provide 200 slots (TEU) on PSW 2/PWS Loop 2 to UASC. CSCL will provide to YMUK from its AAS2/AWS1-allocation 100 TEUs at 10 gwt average or 1000 tons and 10 reefer plugs per round-trip weekly sailing on a used or not used basis; and in exchange, YMUK will provide to CSCL from slots controlled by YMUK on its PSW2 service, 100 TEUs at 10 gwt average or 1000 tons and 10 reefer plugs per round-trip weekly sailing on a used or not used basis.

(c) AAC / PSW2 slot-swap CSCL / PIL slot exchange (provided that CSCL and PIL have reached agreement on the terms of a charter party before January 1, 2015, as set forth in Article 5.2 hereof):

CSCL shall provide 300 slots (TEU) on AAC/PSW Loop 4 to PIL, and PIL shall provide 300 slots (TEU) on AAS2/PSW Loop 3 to CSCL.

CSCL shall provide to YMUK from slots controlled by CSCL on the AAC Service, 800 TEUs at 10 gwt average or 8000 tons and 60 reefer plugs per round-trip weekly sailing on a used or not used basis,

and in exchange,

YMUK shall provide to CSCL from slots controlled by YMUK on the PSW2 Service, 800 TEUs at 10 gwt average or 8000 tons and 60 reefer plugs per round trip weekly sailing on a used or not used basis.

(d) AAS2/AWS1 PSW2 slot swap CSCL / PIL slot exchange (provided that CSCL and PIL have reached agreement on the terms of a charter party before January 1, 2015, as set forth in Article 5.2 hereof):

CSCL shall provide 500 slots (TEU) on PNW Loop 5 to PIL, and PIL shall provide 500 slots (TEU) on AAS2/PSW Loop 3 to CSCL.

Any 40' HC shall be counted as 2.2500 TEUs.

Any 45' HC shall be counted as 2.5 TEUs.

UASC shall provide to YMUK from its AAS2/AWS1 allocation 500 TEUs at 10 gwt average or 5000 tons and 46 reefer plugs per round-trip weekly sailing on a used or not used basis,

and in exchange,

YMUK shall provide to UASC from slots controlled by YMUK on its PSW2 service, 500 TEUs at 10 gwt average or 5000 tons and 46 reefer plugs per round-trip weekly sailing on a used or not used basis.

(e) AAS2 slots chartering

CSCL will charter to UASC from its AAS2/AWS1 allocation additional 100 TEUs at

10 gwt average or 1000 tons and 10 reefer plugs per round trip weekly sailing on a used or not used basis with the terms to be confirmed. Such slots shall be provided at such rates, and such terms and conditions, as CSCL and UASC shall from time to time agree.

With regard to all the services described in this Section 5.5, the Parties are authorized to discuss and agree on:

(i) financial and operational responsibility for the omission of ports and other measures taken to correct scheduling problems, as well as cancelled voyages, shut-out containers, and vessel dry-dockings and repairs.

(ii) liabilities applicable in case of damage to the vessel and/or the cargo.

(iii) the possibility to sub-charter one or more vessels between themselves to maintain and/or improve the service level offered to the customers.

(iv) the ports to be called, port rotation, and scheduling of the service to be provided by each of the services.

Notwithstanding the above, the Parties are authorized to charter, exchange or otherwise make available to each other space on their respective Vessels deployed in the service covered by this Agreement on such terms and conditions as the parties may agree from time to time. Upon mutual written agreement, the Parties may change the above slot allocation as they may deem necessary or desirable from time to time, without further amendment of this Agreement or any filing with the FMC.

Subject to prior mutual agreement in writing, the Parties may change the port

rotations set forth in Article 5.1 as they may deem necessary or desirable from time to time. Any change of the foregoing rotations (so long as the change does not increase the geographic scope beyond China, Taiwan, Korea and the Pacific Coast of the United States) shall not require further amendment of this Agreement or any filing with the FMC. The Parties are authorized to discuss and mutually agree on the ports to be called, port rotation, and scheduling of the <u>s</u>Services to be provided hereunder.

Any 40' HC shall be counted as 2.25 TEUs.

Any 45' HC shall be counted as 2.5 TEUs.

The terms of the slot swap exchange and chartering between the Parties are on Free-In-Out-Stowed (FIOS) basis. Common terminal charges (such as but not restricted to overtime, idle time, waiting time, extra labor if any, any expenses resulting from

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schedule adjustment due to Force Majeure cases, etc.) will be invoiced to each Party proportionally to its share of the total throughput in boxes, in each port if identifiable,

otherwise in accordance with their allocation shares.

On individual sailings, the Party operating the Vessel shall guarantee to each

other Party hereto the availability of the other Party's "Basic Slot Allocation" (being

such Party's allocation determined in accordance with the second paragraph and

a),b),c),d),e) of this Article 5.5), even if this means a reduction in its own space

allocations, unless otherwise agreed. Each Party shall be entitled to utilize any

excess capacity on Vessels it operates in the services covered by this Agreement.

Notwithstanding the above, the Parties are authorized to charter, exchange or

otherwise make available to each other space on their respective Vessels deployed in

the services covered by this Agreement on such terms and conditions as the Parties

may agree from time to time. Upon mutual written agreement, the Parties may change

the above slot allocation as they may deem necessary or desirable from time to time.

without further amendment of this Agreement or any filing with the FMC.

All slots exchanged on a structural basis shall be regarded as taken on a

used/not used basis round-trip voyage. The Parties are also authorized to provide

additional space to each other on either an as available/as needed basis or on a

used/unused or not used basis on such terms as they may agree from time to time. The

Parties may agree on separate rates for shorter sectors of the round-trip voyage and for

the movement of empty containers.

The Parties may agree to release slots to each other in addition to the Basic Slot

Allocation, both on an ad hoc basis and a structural basis, on terms, including slot

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charter rates, to be agreed upon by the Parties. Any regular over/under provision of
capacity or further ad hoc sale or purchase of slots between the Parties will be paid for at
rates, and upon terms, to be agreed.

— If one Party sells slots to the other Party on an ad hoc basis under this Agreement,
financial recompense shall be made to the providing Party on the basis of an ad hoc slot

fee as the Parties may from time to time agree. The Parties may agree on separate rates

for shorter sectors of the round-trip voyage and for the movement of empty containers.

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In establishing fees—rates for ad hoc sales and / or structural sales and purchases of slots, the Parties will use standard reference prices for—ships Vessels, bunkers and port costs and shall not exchange vessel operating costs with the others.

The Parties are authorized to charter vessels, or slots on vessels, to and from each other for use in the Trade on terms and conditions as they may agree from time to time.

5.6 <u>Efficient Use of Equipment, Terminals, Stevedores, Ports and Suppliers</u>

The Parties may establish pools of, or otherwise cooperate to interchange, their empty containers, chassis and/or related equipment to provide for the efficient use of such equipment as between themselves, or with others on such terms as they may agree. The Parties may also jointly contract with or coordinate in contracting with stevedores, terminals, ports, inland depots and suppliers of equipment, land, or services, or may designate another Party to provide or manage such services and equipment or equipment pools on the designating Party's behalf. For the Loop 3 service only, —The Parties may agree that they will select terminals to the satisfaction of all Parties according to the following objective criteria including, but not limited to service level, rates and costs offered to the Parties. on criteria for the selection of terminals to be used in the Services. Nothing herein shall authorize the Parties to jointly operate a marine terminal in the United States.

Subject to the above conditions being respected, the Parties agree to select terminals where any Pparty has equities.

# 5.7 <u>Liability</u>

Prior to the start of the Services, the Parties shall agree on their respective liabilities with respect to damage to cargo (including general average) and/or equipment,

loss of or damage to a vessel; accidents; hazardous, breakbulk, or oversized cargoes; loss or damaged caused by cargo; damage to persons or property; failure to perform; general average; and any liability to third parties; and the procedures to be followed in handling claims for—such—damage\_any of the foregoing. Each Party shall be responsible for insurance on its Vessels. The foregoing terms, conditions, and liabilities may be changed from time to time as the Parties may agree.

#### ARTICLE 6: USE OF SLOTS

# 6.1 Slot Sales to Third Parties

No Party may sub-charter space allocated under this Agreement to any third party without the written approval of the other Parties, which agreement shall not be unreasonably withheld and the answer should not be unduly delayed.

The Parties agree they may sub-charter space to any third party on services on which they are the sole vessel provider without the prior consent of the other Parties.

Notwithstanding the afore-mentioned,

- (i) the Parties may, without prior written consent of the other Parties, subcharter space to their affiliates (being a company that controls, is controlled by, or is under common control with such Party), from time to time.
- Slot releases to third parties which exist at the time of entering into this Agreement are accepted as an exception, provided such third parties are identified to other Parties prior to entering into this Agreement. The Parties agree that CSCL may release slots to COSCON and EVERGREEN.
- (ii)(iii) UASC may sub-charter space to HSDG on any service operated under this

  Agreement, without the prior consent of the other Parties.

All agreed third parties (including fully owned subsidiaries or affiliates) sub-chartering slots from the Parties shall be duly identified with proper operator codes on all loading lists and bayplans of all Vessels in ports.

# 6.2 Subcharters

For purposes of this Article 6.2 and Article 6.3 hereof, the term "Owner" refers to the Party operating the Vessel, and the term "Charterer" refers to the Party utilizing space on the Vessel operated by the other Party hereto.

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In the event space is sub-chartered in accordance with the terms hereof, such

sub-charter shall be without prejudice to the Charterer's obligations to the Owner under

this Agreement, and the Charterer shall be liable to the Owner for all liabilities and

damages that may result from such sub-charter. The Charterer shall hold the Owner

harmless and indemnify the Owner in the event of any liability or damages assessed

against the Owner as a result of the carriage of containers in slots sub-chartered by the

Charterer.

6.3 Use of Additional Space

In the event that an Owner is able to load more than the nominal declared

capacity/deadweight of a particular Vessel as a result of the conditions appertaining to

an individual voyage, the Owner may, but shall not be obliged to, offer such additional

space to one or both any of the other Parties. If such space is taken up by another

Party, such other Party shall pay for any such additional slots at the agreed ad hoc slot

rate.

ARTICLE 7: SEPARATE MARKETING

Each Party shall retain its separate identity and shall have separate sales, pricing

and marketing functions. Each Party shall issue its own bills of lading to its shippers,

handle its own claims, and be fully responsible for the expenses and operations of its

own Vessels, which shall not be disclosed to the other Parties. Each Party shall be

responsible for the terminal costs attributable to cargo moved on its own bills of lading

unless such costs are the result of actions taken by a non bill of lading Party.

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ARTICLE 8: VOTING, OFFICIALS OF THE AGREEMENT AND DELEGATIONS OF
AUTHORITY

Voting under this Agreement shall be based on one vote per Party. Unless otherwise agreed by the Parties, all decisions under the Agreement shall require unanimous vote of the Parties.

The following persons shall have authority to sign and file this Agreement or any modification to this Agreement, to respond to any requests for information from the FMC, and to delegate such authority to other persons:

- (a) The President, Chief Executive Officer, or any Vice President of each Party hereto; or
- (b) Legal counsel for each Party hereto.

ARTICLE 9: DURATION AND TERMINATION OF THE AGREEMENT

This Agreement shall commence on <del>December 2nd, 2013 or about week 3 of 2015</del> or the date this Agreement becomes effective under the Shipping Act of 1984, as amended, whichever is later (such date, the "Effective Date"), and shall remain in force for a minimum period until May 19th, 2016(the "Initial Term").

Upon expiration of the Initial Term, this Agreement shall continue for an unlimited period of time unless terminated by a Party giving six (6) months' prior written notice to the other Parties. For the avoidance of doubt, the first notice may not be served prior to November 19<sup>th</sup>, 2015, unless prior written consents of the other Parties are received in accordance with Article 16 hereof.

Upon expiration of the Initial Term, this Agreement shall continue indefinitely.

Provided, however, that after the expiration of the Initial Term, any Party may withdraw

upon six (6) months' prior written notice to the other Parties. For the avoidance of doubt, the first notice may not be served prior to November 19th, 2015, unless prior written consents of the other Parties are received in accordance with Article 16 hereof.

If upon the date this Agreement would otherwise terminate, the round-trip voyages commenced prior to such termination date have not been completed, this Agreement shall (unless otherwise agreed), be automatically extended for such time as required to

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complete such round-trip voyages.

Notwithstanding the foregoing, and unless otherwise mutually agreed, this Agreement will nevertheless remain in force until the completion of all of the roundtrip voyages included in the current cycles of the Loop 3 Service which have already started at the date of effect of such notice of termination, meaning that all Vessels of the concerned cycles departing from the first port of loading in Asia after the date of termination will remain subject to the terms of this Agreement until such Vessels arrive back in Asia and all cargo and containers are discharged at the last discharge port in the Far East.

Notwithstanding the foregoing, and unless otherwise mutually agreed, this Agreement will nevertheless remain in force until the completion of all the roundtrip voyages of the services involving solely a slot exchange under this Agreement (in other words, PSW 2/PSW Loop 2, AAC/PSW Loop 4 and PNW Loop 5), which have already started from the first port of loading in Asia, prior to the date of effect of such notice of termination, meaning that all vessels arrive back in Asia and all cargo and containers discharged up to last port in Far East.

Notwithstanding the above, this Agreement:

- may be terminated at any time by a non-breaching Party in case of breach by any Party of any fundamental term of this Agreement; which fundamental terms may be agreed upon in writing from time to time by the Parties;
- (b) may be terminated at any time upon mutual written agreement of the

Parties; and

(c) shall terminate immediately, if any Party becomes insolvent, is in receivership, bankrupt or enters into a similar proceeding.

# ARTICLE 10: ADMINISTRATIVE MATTERS

The Parties are authorized to enter into further agreements with respect to routine operational, technical and administrative matters to the extent necessary or desirable to implement the general provisions contained in this Agreement without amendment to this Agreement. Any further agreement contemplated among the Parties, except to the extent such further agreement relates to routine operational, technical and administrative matters, shall be executed as an amendment or supplement to this Agreement, shall be filed with the FMC and shall become effective under the Shipping Act of 1984 prior to being implemented.

#### ARTICLE 11: APPLICABLE LAW

This Agreement shall be governed by and construed in accordance with the laws of England, except that nothing shall relieve the Parties of their obligation to comply with the Shipping Act of 1984, as amended.

# ARTICLE 12: NO PARTNERSHIP, JOINT VENTURE OR AGENCY

This Agreement does not create and shall not be interpreted as creating any partnership, joint venture or agency relationship among or between the Parties, or any joint liability under the law of any jurisdiction.

#### ARTICLE 13: - ARBITRATIONJURISDICTION

All disputes or differences arising under this Agreement which cannot be amicably resolved shall be referred to arbitration in London, England in accordance with the Arbitration Act 1996 or any statutory modification or re-enactment thereof and subject to the London Maritime Arbitrators Association ("LMAA") Rules in force.

Notwithstanding the generality of this Article 13 where the claim does not exceed:

The sum of US\$ 400,000, the arbitration shall be conducted in accordance with the LMAA FALCA Rules in use at the time of the dispute or difference.

The sum of US\$ 100,000, the arbitration shall be conducted in accordance with the LMAA Small Claims Procedure in use at the time of the dispute or-

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difference.

However, in the event that the Claim exceeds US\$ 400,000, then the arbitration shall be

conducted under LMAA Terms (2002) or any such later terms as may be in use at the

time of the dispute or difference. For the purpose of this clause, a claim shall consist of

all claims in respect of one occurrence or accident or series of occurrences or accidents

arising out of one event.

Notwithstanding the above clauses, the Parties agree to consider mediation at the time of

appointment of an arbitrator and without prejudice to the arbitration proceedings. Such

mediation shall be conducted under the LMAA Mediation Terms (2002) or any such later

Terms as may be in use at the time of such dispute or difference. If a Party calls for

mediation and such is refused, the Party calling for mediation shall be entitled to bring

that refusal to the attention of the arbitrators.

(a) Any dispute or difference arising out of or in connection with this Agreement

which cannot be resolved amicably shall be referred to the exclusive

jurisdiction of the High Court of Justice in London. However any dispute

relating to loss or damage to cargo or container carried under either Party's

B/L shall be referred to the law and jurisdiction mentioned in the B/L of this

Party.\_

(b) Either Party may at any time call for mediation of a dispute under the

auspices of the LMAA (London Maritime Arbitration Association). Unless

agreed, such mediation shall not otherwise interfere with or affect anything

else including the time bars and Court procedure. If a Party calls for

mediation and such is refused, the Party calling for mediation shall be entitled

to bring that refusal to the attention of the Court.

in the proceedings created for the purpose of the mediation, and all other documents produced by another Party in the proceedings not otherwise in the public domain – save and to the extent that disclosure may be required of a Party by legal duty, to protect or pursue a legal right or to enforce or challenge an award in bona fide legal proceedings before a court or other competent judicial authority.

# ARTICLE 14: FORCE MAJEURE

Performance under this Agreement shall be excused to the extent it is frustrated by the existence or apprehension of Act of God, war (declared or undeclared), hostilities, warlike or belligerent acts or operations, sanctions, terrorism, riots, civil commotion or other disturbances; closure of, obstacle in or danger to any canal; blockade of port or place or interdict or prohibition, condition or restriction of any kind on calls by any Party's vessel at any port, which result in such vessel's practical inability to call such port, or any restriction on commerce or trading; governmental action, including but not limited to quarantine, sanitary or other similar regulations or restriction; search and rescue participation order by authorities; strike, lockouts or other labor troubles whether

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partial or general and whether or not involving employees of a Party or his sub-

contractor; or any other event or circumstances beyond the control of a Party (not

including commercial circumstances) which render the Agreement wholly or

substantially impracticable.

Unless it is the consequence of a Force Majeure event as described in the foregoing,

un-seaworthiness, breakdown of the Vessel's machinery, defect in and accident to the

Vessel (including collision, stranding, fire and etc.), whether or not due to the crew's acts

or omissions, weather except for extreme cases such as typhoon, hurricane of fog

causing port closure, port congestion, labour shortages, shall not be deemed as Force

Majeure unless agreed otherwise.

ARTICLE 15: HARDSHIP

In the event that a Party considers that any cause, happening, or event not within

its control substantially impairs its ability to enjoy its rights or carry out its obligations

hereunder, then at its request, the Parties shall meet with all reasonable dispatch in

order to consider such possible adjustment of the terms hereof as may be mutually

acceptable.

ARTICLE 16: NOTICES

All legal process, notices or other formal communications required by or in

connection with this Agreement shall be in writing and shall be deemed given when (a)

delivered by hand, (b) transmitted by telecopier (assuming clear transmission), or

electronic mail or (c) delivered, if sent by Express Mail, Federal Express or other express

delivery service, or registered or certified mail, return receipt requested, to the addressee

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at the following addresses or telecopier numbers (or to such other addresses or telecopier number as a Party may specify by notice given to the other Parties pursuant to this provision):

# To CSCL:

China Shipping Container Lines Co., Ltd.

Room A, B, C, D, Floor 27 Floor 20

No. 450 Fu Shan Road, Pu Dong New Area No. 628 Min Sheng Road, Pu

Dong New Area

Shanghai, China

Attn: Mr. Shen Yi Ping Dennis Chen

Phone: +86 21 659662686125

Fax: +86 21 659665386068

E-Mail: -shenyp@cnshipping.com Dennis@cnshipping.com

# To UASC:

United Arab Shipping Company (S.A.G.)

PO Box 55586

AL Garhoud Road, Deira

Dubai - U.A.E.

Attn: Mr. Tom Stage Petersen

Phone: +971 4 6022501

Fax: +971 4 2959583

E-Mail: tom.stage.petersen@uasc.net

# To YMUK:

Yang Ming (UK), Ltd.

271 Ming De 1st Road, Cidu District, Keelung 20646, Taiwan(R.O.C)

Attention: Mr. T.S. Chia

Phone / Fax No: T: 886-2-24550427 / F: 886-2-24550777

E-Mail: TSCHIA@yangming.com

Group E-Mail: plea@yangming.com

### To CMA CGM:

CMA CGM S.A.

4, Quai d'Arenc

13235 Marseille Cedex 02

**France** 

Attn: Mr. Rodolphe Saadé / Mr. Olivier Nivoix

E-Mail: ho.rjsaade@cma-cgm.com / ho.onivoix@cma-cgm.com

#### To PIL:

140 Cecil Street #03-00,

PIL Building

<u>Singapore 069540</u>

Attn: Mr. Teo Yew Ping

Phone: +65 6429 3390

Fax: +65 6222 2389

E-Mail: yewping.teo@sgp.pilship.com

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ARTICLE 17: NON-ASSIGNMENT OR CHANGE OF COMPANY OWNERSHIP

No Party shall assign or transfer this Agreement or all or any part of its rights or

obligations hereunder to any person, firm or corporation without the prior written

consent of the other Parties hereto.

In case the ownership or shareholding of a Party is modified in a material way

altering the relevant Party's financial control or ownership, each other Party, if it judges

in good faith that such modification is likely to jeopardize the Agreement's

implementation and performance, shall be entitled to terminate this Agreement on six (6)

months prior written notice, which notice must be given within six (6) months of such

Party becoming aware of the change in ownership or control or the existence of an

agreement to effect such change.

ARTICLE 18: ENFORCEABILITY

If any term, covenant, condition or proviso contained in this Agreement or the

application thereto to any person or circumstance shall be held to be invalid, illegal, or

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unenforceable, the remainder of this Agreement or the application of such term,

covenant, condition or proviso to persons or circumstances other than those to which it

is invalid, illegal or unenforceable, shall not be affected thereby and each term, covenant,

proviso or condition of this Agreement shall be valid and enforceable to the full extent

permitted by law.

ARTICLE 19: AMENDMENT

This Agreement may not be amended except in writing, duly signed by authorized

representatives of the Parties. Any such amendment shall be filed with the FMC and

shall become effective in accordance with the terms of the Shipping Act of 1984, as

amended.

ARTICLE 20: COMPLIANCE WITH U.S. LAWS

The Parties shall at all times comply with all applicable laws and regulations of

the United States in force during the term of this Agreement. Any consequences

resulting from non-compliance by a Party with U.S. laws or regulations shall be borne

in full by the non-compliant Party.

ARTICLE 21: COUNTERPARTS

This Agreement may be executed in four-five or more counterparts. Each such

counterpart shall be deemed an original, but all together shall constitute one and the

same instrument. Delivery of an executed counterpart of this Agreement by facsimile

transmission or e-mail transmission shall be as effective as delivery of a manually

executed counterpart hereof.

ARTICLE 22: SIGNATURE PAGE

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their duly authorized representatives as of the dates set forth below.

CHINA SHIPPING CONTAINER	CHINA SHIPPING CONTAINER LINES
LINES CO., LTD.	(HONK KONG) CO., LTD.
Ву:	By:
Name:	Name:
Title:	Title:
Date:	Date:
UNITED ARAB SHIPPING COMPANY (S.A.G.	)
By:	
Name:	
Title:	
Date:	
YANG MING (UK), LTD.	
By:	
Name:	
Title:	
Date:	
CMA CGM S.A. CM	<u>IA CGM S.A.</u>

<u>By:</u>	By:	
Name:	Name:	
<u>Title:</u>	Title:	
Date:	<u>Date:</u>	
PACIFIC INTERNATIONAL LI	INES (PTE) LTD.	
Ву:		
Name:		
<u>Title:</u>		
Date:		